

**CURRICULUM VITAE**  
**Armando José Garcia Pires**  
March 2018

Centre for Applied Research at NHH (SNF)

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Nationality: Portuguese; Gender: Male

**Specialization Domains:**

Public Economics, Industrial Organization, Economic Development, International Economics

**Current Position:**

July 2009-... Researcher at SNF

**Education:**

2005-08 Post-Doc in Economics: Norwegian School of Economics (NHH)

2001-05 European PhD in Economics: Technical University of Lisbon (UTL) and University College Dublin (UCD)

1999-01 European Master in Economics: UTL and University of Antwerp

1993-98 Graduate Degree in Economics and Business Administration: UTL

**Articles Published in Peer-Reviewed Scientific Journals (English):**

2018 - Gender, Formality, and Entrepreneurial Success  
Small Business Economics (Forthcoming). Joint work with Lars Ivar Oppedal Berge.

2017 - The Effects of Strategic News Sources on Media Coverage  
Information Economics and Policy, 41, 28-35. Joint work with Hans Jarle Kind, and Lars Sørgard.

- Capital Taxation and Imperfect Competition: ACE vs. CBIT  
Journal of Public Economics, 147, 1-15, Joint work with Kurt Brekke, Dirk Schindler, and Guttorm Schjelderup.

- Media Plurality: Private versus Mixed Duopolies  
Journal of Public Economic Theory, 43, 255-283.

- Within-Group Heterogeneity and Group Dynamics: Analyzing Exit of Microcredit Groups in Angola  
Oxford Development Studies, 45, 338-351, Joint work with Ivar Kolstad and Arne Wiig

2016 - Media Pluralism and Competition  
European Journal of Law and Economics, 18, 942-960.

- How Panama Became a Tax Haven?  
Foreign Affairs, Joint work with Guttorm Schjelderup.

- Brain Drain and Brain Waste  
Journal of Economic Development, 40, 1-34.

2015 - Competitive in the Lab, Successful in the Field?

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Journal of Economic Behavior & Organization, 118, 303-317. Joint work with Lars Ivar Berge, Kjetil Bjorvatn and Bertil Tungodden.

- Multinationals, R&D and Endogenous Productivity Asymmetries

International Economic Journal, 29, 95-119.

- Competitiveness-Shifting Effects and the Prisoner's Dilemma in International R&D Subsidy Wars

International Economics, 142, 32-49.

- Media Plurality, Advertising, and Adaptation of News to Readers' Political Preferences

Information Economics and Policy, 28, 28-38.

- 2014 - Beyond Trade Costs: Firms' Endogenous Access to International Markets

Journal of Industry, Competition and Trade, 14, 229-257.

- Home Market Effects with Endogenous Costs of Production

Journal of Urban Economics, 74, 47-58.

- 2013 - Spatial Scope of a Modern Transport Technology

Journal of Regional Science, 53, 712-723. Joint work with Pedro Pontes.

- Media Plurality and the Intensity of Readers' Political Preferences

Journal of Media Economics, 26, 41-55.

- Can Governments Reverse First-Mover Advantages of Foreign Competitors?

Economics Bulletin, 32, 1521-1530.

- 2012 - International Trade and Competitiveness

Economic Theory, 50, 727-763.

- R&D and Endogenous Asymmetries between Firms

Economics Letters, 103, 53-156.

- 2009 - Estimating Krugman's Economic Geography Model for the Spanish Regions

*Spanish Economic Review*, 4, 83-112.

- 2006 - Market Potential and Welfare: Evidence from the Iberian Peninsula

*Portuguese Economic Journal*, 4, 107-127.

### Articles Published in Peer-Reviewed Books (English):

- 2016 - Foreign Direct Investments of the BRIC Countries in Norway

in Brennan, L. and Bakir, C. (eds), *Emerging Market Multinationals in Europe*, New York: Routledge.

### Articles Published in Peer-Reviewed Journals (Norwegian):

- 2017 - Små dytt for store valg: Kan nudging gi bedre oppmøte til lærerstudiet?

*Samfunnsøkonomen*, nr. 3, 46-51, Joint work with Kjetil Bjorvatn and Mathias Ekström.

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**Previous Positions:**

- 2009-10 Invited Professor at University of Agder, Kristiansand, Norway
- 2006-07 Assistant Professor, Norwegian School of Economics, Bergen, Norway
- 2005-06 Post-Doc, Norwegian School of Economics, Bergen, Norway  
CEPR Research Training Network: Trade, Industrialization and Development
- 2006-07 Invited Professor at University of Modena
- 2004-05 Pre-Doc, Norwegian School of Economics, Bergen, Norway  
CEPR Research Training Network: Trade, Industrialization and Development
- 2003-04 Researcher at Fundação Getulio Vargas, Rio de Janeiro, Brazil
- 2002-03 Researcher at Università di Bologna, Bologna, Italy
- 2000-02 Researcher at University College Dublin
- 1999-00 Researcher University at University of Antwerp, Antwerp, Belgium

**Mentions in the Press:**

- 2016 "Panama Papers: How did Panama become a tax haven?"  
BBC, 5th of March, <http://www.bbc.com/news/world-latin-america-35967590>

**Research Grants, Fellowships and Awards:**

- 2005-06 Fundação para a Ciência e Tecnologia: Post-Doctoral Grant
- 2003-04 Alfa Research Fellowship at Fundação Getulio Vargas (Rio de Janeiro)
- 2002-03 Fundação Calouste Gulbenkian: Research Grant at Università di Bologna
- 2001-02 Marie Curie Research Fellowship at University College Dublin
- 2000-04 Fundação para a Ciência e Tecnologia: Doctoral Grant
- 2002-03 Portuguese Central Bank: Prized Paper Annual Conference
- 2001-02 Portuguese Institute for Trade and Tourism (ICEP): Best Dissertation in Economics
- 1999-00 Alfa Research Fellowship at University of Antwerp
- 1998-00 Fundação para a Ciência e Tecnologia: Master Grant

**Research Projects:**

- 2017-... Nudges and labor market participation (Norwegian Employment Agency)
- 2016-... Nudges and University attendance (Norwegian Ministry of Education)
- 2012-15 Tax Havens and development (Norwegian Research Council)
- 2009-15 Media Plurality and Media Bias (Norwegian Research Council)
- 2009-15 The Mechanisms of Microfinance (Norwegian Research Council)
- 2010-14 COST-Action Emerging Market Multinationals In Europe, European Union

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**Referee:**

European Economic Review, Economic Inquiry, International Trade and Economic Development, Journal of Industry Competition and Trade, Annals of Regional Science, Australian Economic Papers, Journal of Institutional and Theoretical Economics, Journal of Public Economic Theory, Portuguese Economic Journal, Scandinavian Journal of Economics, Spatial Economic Analysis, Games, Geoforum, Economica, Information Economics and Policy, International Economics, International Review of Economics and Finance, Journal of Development Economics, Journal of Media Economics, Journal of Economics, Papers Regional Science, Review International Economics, Review of Economics of the Household, European Economic Review, Global Economics Review

**Selected Seminar and Conference Presentations:**

- 2018      8th International Leuphana Conference on Entrepreneurship 2017, Lüneburg  
3rd Economics of Media Bias Workshop, Cologne  
Fourth Workshop On “Industrial Organization In The Digital Economy”, Liege  
Markets and Policy, Porto  
FAIR Inaugural Conference, Bergen  
12th Meeting of the Portuguese Economic Journal, Lisbon  
45th EARIE Annual Conference, Athens  
The Lisbon Meetings in Game Theory and Applications, Lisbon
- 2017      19th INFER Annual Conference, Bordeaux  
EEA-ESEM 2017, Lisbon  
11th Annual Conference of the Portuguese Economic Journal, Vila Real  
Arnoldshain Seminar XV, Vienna  
8th International Workshop “Economics of global interactions: new perspectives on trade, factor mobility and development”, Bari
- 2016      2nd Workshop on Industrial Organization in the Digital Economy, Louvain-la-Neuve  
2016 NOVAFRICA Conference on Economic Development in Africa, Lisboa  
EARIE 2016 (European Association For Research In Industrial Economics), Lisboa  
A Sustainable Path for Tax Transparency in Developing Countries, Oslo  
7th International Workshop “Economics of global interactions: new perspectives on trade, factor mobility and development”, Bari  
10th Annual Conference of the Portuguese Economic Journal, Coimbra
- 2015      14th Journées Louis-André Gérard-Varet, Conference in public economics, Aix-en-Provence  
Workshop on Economics of Taxation: Design and evaluation of tax policy, Barcelona  
6th International Workshop “Economics of global interactions: new perspectives on trade, factor mobility and development”, Bari  
ERSA (European Regional Science Association), 55th ERSA Congress, Lisboa
- 2014      EEFS2014 (European Economics and Finance Society), Thessaloniki  
IX Annual Conference of the Portuguese Economic Journal, Braga  
VIII Nordic Conference In Industrial Organization (NORIO), Oslo  
5th International Workshop “Economics of global interactions: new perspectives on trade, factor mobility and development”, Bari  
8th Annual Conference of the Portuguese Economic Journal, Braga  
Arnoldshain XII Seminar, Valencia

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- 2013 Association for Public Economic Theory (APET) 2013, Lisbon  
4th International Workshop “Economics of global interactions: new perspectives on trade, factor mobility and development”, Bari  
EARIE 2013 (European Association For Research In Industrial Economics), Evora  
UECE Lisbon Meetings 2013: Game Theory and Applications, Lisbon  
Arnoldshain XI Seminar, Antwerp  
European Research Conference on Microfinance, Kristiansand  
The 12th Nordic Conference in Development Economics, Bergen
- 2012 INFER Annual Conference 2012, Coimbra University  
14th Annual Conference of the ESTG (European Trade Study Group), Leuven  
Communications & Media Markets, Florence  
VIII Nordic Conference In Industrial Organization (NORIO), Copenhagen  
VII Annual Conference of the Portuguese Economic Journal, Porto  
European Economic Association and the Econometric Society European meeting (EEA-ESEM), Málaga
- 2011 Migration: Economic Change, Social Challenge, UCL London  
VI Annual Conference of the Portuguese Economic Journal, Aveiro  
38th Annual Conference Of The EARIE (European Association For Research In Industrial Economics), Stockholm  
13th Annual Conference of the ESTG (European Trade Study Group), Copenhagen  
2011 Annual Meeting of the Association of Southern European Economic Theorists (ASSET), Evora  
2011 European International Business Academy (EIBA), Bucharest  
Regional Competitiveness and International Factor Movements, Orléans  
Migration: Economic Change; Social Challenge, London  
7th Danish International Economics Workshop, Aarhus
- 2010 VII Nordic Conference In Industrial Organization (NORIO), Bergen  
13th Annual Workshop of the NOITS (Nordic International Trade Seminars), Helsinki  
37th Annual Conference Of The EARIE (European Association For Research In Industrial Economics), Istanbul  
Workshop “Economics of Global Interactions: New Perspectives on Trade, Factor Mobility and Development”, Bari  
12th Annual Conference of the ESTG (European Trade Study Group), Lausanne  
58th North American Annual Meetings of the Regional Science Association International, Denver  
International Workshop on Recent Issues in Economic Geography, Leuven
- 2009 11th Annual Conference of the ESTG (European Trade Study Group), Rome
- 2008 Nordic Conference in Development Economics, Stockholm  
11th Annual Workshop of the NOITS (Nordic International Trade Seminars), Bergen  
VIIIth RIEF Doctoral Meeting, Barcelona  
4th Danish International Economics Workshop, Aarhus  
International Workshop in Economic Geography, Barcelona
- 2007 9th Annual Conference of the ESTG (European Trade Study Group), Athens  
10th Annual Workshop of the NOITS (Nordic International Trade Seminars), Stockholm  
1st Annual Conference of the Portuguese Economic Journal, Azores
- 2006 61st European Meeting of the Econometric Society (ESEM), Vienna  
8th Annual Conference of the ESTG (European Trade Study Group), Vienna  
4th CEPR Conference of the RTN “Trade, Industrialization and Development”, Paris  
ERWIT 2006 (European Research Workshop in International Trade), Vienna  
9th Annual Workshop of the NOITS (Nordic International Trade Seminars), Reykja  
3rd CEPR Conference of the RTN “Trade, Industrialization and Development”, Chianti

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- 2005 CEPR Conference: Regional Development at the Periphery, Glasgow  
7th Annual Conference of the ESTG (European Trade Study Group), Dublin
- 2004 Conference Trade and Development, University of Antwerp  
Luso-Japanese Workshop in Geographical Economics, Fundação Oriente, Lisboa
- 2003 18th Annual Congress of the EEA (European Economic Association), Stockholm
- 2002 7th Spring Meeting of European Young Economists (SMYE), Paris
- 2001 Location of Economic Activity, Université Paris I

**Organization of Conferences:**

- 2018 Taxation and Regulation in the Digital Economy, Bergen

**Articles in Newspapers:**

- 2016 "A fraude e o sector financeiro"  
Público, 25th September, <https://www.publico.pt/economia/noticia/a-fraude-e-o-sector-financeiro-1745167>  
"Panamá e outros paraísos?"  
Público, 30 May, <https://www.publico.pt/economia/noticia/panama-e-outros-paraissos-1733444>
- 2015 "São os custos do trabalho os principais culpados da crise no "Sul" da Europa?"  
Público, 4 January, <http://www.publico.pt/economia/noticia/sao-os-custos-do-trabalho-os-principais-culpados-da-crise-no-sul-da-europa-1681096>  
"Pode a austeridade diminuir os custos com a saúde?"  
Publico, 24 August, <http://www.publico.pt/economia/noticia/pode-a-austeridade-diminuir-os-custos-com-a-saude-1705711>
- 2014 "O serviço público de televisão"  
Público, 6 November, <http://www.publico.pt/opiniao/noticia/o-servico-publico-de-televisao-1675320>
- 2014 "O euro, a emigração e um "imposto sobre os cérebros""  
Público, 15 June, <http://www.publico.pt/economia/noticia/o-euro-a-emigracao-e-um-imposto-sobre-os-cerebros-1639873>
- 2014 "Pobreza, igualdade de oportunidades e justiça social"  
Público, 6 April, <http://www.publico.pt/economia/noticia/pobreza-igualdade-de-oportunidades-e-justica-social-1631141?page=-1>
- 2013 "Como combater a corrupção"  
Público, 1 December, <http://www.publico.pt/economia/noticia/como-combater-a-corrupcao-1614543>
- 2013 "A questão do salário mínimo"  
Público, 08 September, <http://www.publico.pt/economia/jornal/a-questao-do-salario-minimo-27059927>
- 2013 "Portugal e o problema da "acção colectiva"  
Público, 10 March, <http://www.publico.pt/economia/jornal/portugal-e-o-problema-da-accao-colectiva-26189798>
- 2013 "A refundação do estado social"  
Público, 13 January, <http://www.publico.pt/economia/jornal/a-refundacao-do-estado-social-25879946>

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- 2012 “O que diz, na realidade, a teoria económica sobre a austeridade”  
Público, 13 May, [http://economia.publico.pt/Opiniao/Detalhe/o-que-diz-na-realidade-a-teoria-economica-sobre-a-austeridade\\_1546010](http://economia.publico.pt/Opiniao/Detalhe/o-que-diz-na-realidade-a-teoria-economica-sobre-a-austeridade_1546010)
- 2012 “O que tem Portugal a ganhar com a emigração de jovens qualificados?”  
Público, 19 February, <http://economia.publico.pt/Opiniao/Detalhe/o-que-ganha-portugal-com-a-emigracao-de-jovens-qualificados-1534552>
- 2011 “Corte dos subsídios de Natal e de férias: uma proposta para a equidade e crescimento”  
Público, 27 November, <http://economia.publico.pt/Noticia/uma-proposta-para-a-equidade-e-crescimento-1522890>
- 2010 “Como reduzir o défice externo em Portugal?”  
Público, 28 March, <http://jornal.publico.pt/noticia/28-03-2010/como-reduzir-o-defice-externo-em-portugal-19083001.htm>
- 2009 “O longo caminho das empresas portuguesas até poderem salvar as contas externas”  
e.conomia.info, 19 August, <http://e.conomia.info/forum/1175/o-longo-caminho-das-empresas-portuguesas-ate-poderem-salvar-as-contas-externas>
- 2009 “Marc Melitz: comércio internacional, produtividade e Portugal”  
e.conomia.info, 3 of July, <http://e.conomia.info/forum/1060/marc-melitz-comercio-internacional-e-produtividade-parte-1>
- 2008 “Market potential and welfare in the Iberian Peninsula in the 1990s”  
Boletim Mensal de Economia Portuguesa, Nº 2, Fevereiro, <http://www.gee.min-economia.pt/?cr=8085>
- 2008 “Diagnóstico e oportunidade: Lisboa pouco melhor que as piores regiões espanholas”  
e.conomia.info, 2 March, <http://e.conomia.info/convidados/407/armando-pires-nhh>